

## Taxes and revenue

1. The supply and demand curves for the DVD market are given by  $P = 2Q^s$  and  $P = 42 - Q^d$ , respectively.
  - a) How many units will be exchanged at a price of \$35? And at a price of \$14? Which participants will be dissatisfied with these prices?
  - b) What quantity of DVDs and at what price will they be sold in equilibrium?
  - c) What will be the total revenue from DVD sales?
2. Suppose the state imposes a \$9 tax on sellers for each DVD sold.
  - a) What quantity of DVDs will be sold in equilibrium?
  - b) What price will buyers pay?
  - c) How much will buyers spend in total?
  - d) How much revenue will the state collect?
  - e) Graphically represent the above results.
3. For the tax described in the previous problem:
  - a) What portion of the tax falls on the seller?
  - b) What portion falls on the buyer?

## Solutions

1. (a) First, we calculate the equilibrium:

$$2Q = 42 - Q$$

$$Q = 14$$

$$P = 28$$

At a price of 35, there will be excess supply **and only 4 units will be demanded**, since replacing  $P = 35$  in the demand function gives a quantity demanded of 7. On the other hand, sellers will be willing to supply 19 units. This harms both consumers and producers: producers cannot sell due to lower demand, and consumers seek lower prices without success.

In the case of a price of 14, excess demand is generated: only 7 units will be offered, **but consumers will want to buy 14**. This harms producers, who cannot sell at the desired price, and consumers, who cannot buy what they need due to the shortage caused by the low price.

(b) In equilibrium:

$$Q = 14$$

$$P = 28$$

(c) Total revenue is the price multiplied by the quantity:

$$14 \cdot 28 = 392$$

2. (a) The tax creates a price difference:

$$P_d - P_o = 9$$

Now the demand is:

$$P_d = 42 - Q$$

$$9 + P_o = 42 - Q$$

$$P_o = 33 - Q$$

Matching it with supply:

$$33 - Q = 2Q$$

$$Q = 11$$

(b) With this quantity, we find the prices:

$$P_o = 22$$

$$P_d = 31$$

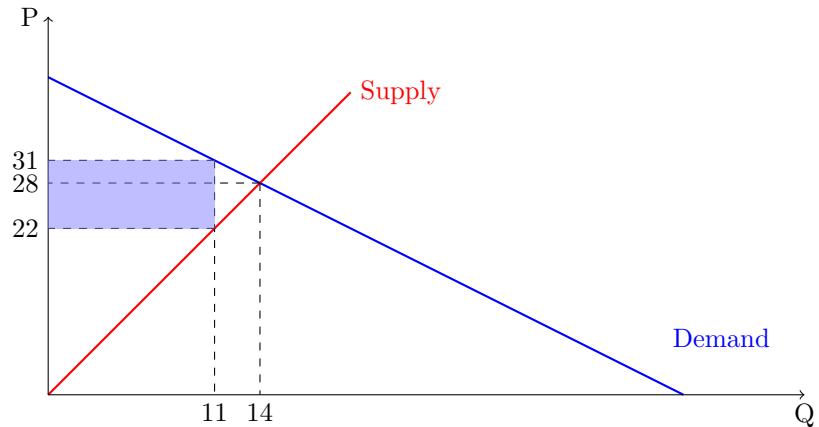
(c) In total, consumers spend:

$$31 \cdot 11 = 341$$

(d) The state collects:

$$9 \cdot 11 = 99$$

(e) Graphically, the marked area represents the state's revenue.



3. (a) Of the total state revenue (\$99), the amount paid by buyers is:

$$(31 - 28) \cdot 11 = 33$$

This corresponds to the upper rectangle.

(b) Of the total state revenue (\$99), the amount paid by sellers is:

$$(28 - 22) \cdot 11 = 66$$

This corresponds to the lower rectangle.